FINANCIAL STATEMENTS



International Center for Journalists Advancing Quality Journalism Worldwide

FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors The International Center for Journalists, Inc. Washington, D.C.

We have audited the accompanying financial statements of The International Center for Journalists, Inc. (ICFJ), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ICFJ as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Endowment and Quasi-Endowment Investment Activities on page 25 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Gelman Kozenberg & Freedman

May 29, 2019

STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2018 AND 2017

ASSETS

	2018	2017
CURRENT ASSETS		
Cash and cash equivalents Investments (Notes 2 and 12) Advances and other receivables Grants and pledges receivable (Note 3) Prepaid expenses	\$ 427,912 9,433,011 459,166 13,640,030 108,274	\$ 499,194 10,003,517 49,256 8,770,252 256,324
Total current assets	24,068,393	19,578,543
FIXED ASSETS		
Furniture and leasehold improvements Office equipment Computer equipment	116,251 17,438 <u>90,788</u>	110,673 17,438 <u>90,788</u>
Less: Accumulated depreciation and amortization	224,477 (187,163)	218,899 (173,181)
Net fixed assets	37,314	45,718
NON-CURRENT ASSETS		
Deposits	23,270	23,270
Intangible asset (website), net of accumulated amortization of \$13,271 and \$0, respectively	107,437	32,131
Total non-current assets	130,707	55,401

TOTAL ASSETS

\$<u>24,236,414</u> \$<u>19,679,662</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	2018	2017
Accounts payable and accrued expenses Deferred rent (Note 10)	\$ 1,139,439 23,134	\$ 764,023 13,578
Total current liabilities	1,162,573	777,601
NON-CURRENT LIABILITIES		
Deferred rent, net of current portion (Note 10)	161,843	184,977
Total liabilities	1,324,416	962,578
NET ASSETS		
Without donor restrictions: Undesignated Board designated (Notes 5 and 13): Long-Term Reserve Fund Kay Fanning Visitors' Fund Winship Connection Fund Ruth Ewing Fund President's Fund	884,190 1,066,622 614,841 338,184 307,720 <u>151,976</u>	853,890 1,107,420 673,511 363,115 341,668 294,909
Total without donor restrictions	3,363,533	3,634,513
With donor restrictions (Notes 6 and 13)	19,548,465	15,082,571
Total net assets	22,911,998	18,717,084
TOTAL LIABILITIES AND NET ASSETS	\$ <u>24,236,414</u>	\$ <u>19,679,662</u>

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		2018	
	Without Donor <u>Restrictions</u>	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Grants, contributions and program fees (Notes 9 and 11) Information fees and other Investment income (loss) (Note 2) Appropriation of endowment investment earnings for general support (Note 13) Net assets released from donor restrictions (Note 7)	\$ 1,167,953 112,154 16,802 289,390 <u>11,500,819</u>	\$ 16,862,953 - (6,011) - <u>(11,500,819</u>)	\$ 18,030,906 112,154 10,791 289,390 -
Total support and revenue	13,087,118	5,356,123	18,443,241
EXPENSES			
Program Services	10,230,915		10,230,915
Supporting Services: General and Administrative Development Fundraising	1,621,721 543,001 <u>701,979</u>	- - -	1,621,721 543,001 701,979
Total supporting services	2,866,701		2,866,701
Total expenses	13,097,616		13,097,616
Changes in net assets from operations before other items	(10,498)	5,356,123	5,345,625
OTHER ITEMS (NON-OPERATING)			
Grant funds rescinded by donors (Note 14) Investment (loss) income - endowment	-	(574,352)	(574,352)
(Notes 2 and 13)	(86,802)	(200,167)	(286,969)
Appropriation of endowment investment earnings for general support (Note 13)	(173,680)	(115,710)	(289,390)
Changes in net assets	(270,980)	4,465,894	4,194,914
Net assets at beginning of year, as restated	3,634,513	15,082,571	18,717,084
NET ASSETS AT END OF YEAR	\$ <u>3,363,533</u>	\$ <u>19,548,465</u>	\$ <u>22,911,998</u>

2017									
Without Donor Restrictions	With Donor Restrictions	Total							
\$ 1,103,176 96,565 40,659	\$ 5,764,136 _ 49,303	\$ 6,867,312 96,565 89,962							
137,351 11,203,225	- <u>(11,203,225</u>)	137,351							
12,580,976	(5,389,786)	7,191,190							
9,950,566	<u> </u>	9,950,566							
1,529,364 422,696 719,575	-	1,529,364 422,696 <u>719,575</u>							
2,671,635		2,671,635							
12,622,201		12,622,201							
(41,225)	(5,389,786)	(5,431,011)							
-	(142,528)	(142,528)							
194,283	440,752	635,035							
(31,607)	(105,744)	(137,351)							
121,451	(5,197,306)	(5,075,855)							
3,513,062	20,279,877	23,792,939							
\$ 3,634,513	\$ <u>15,082,571</u>	\$ <u>18,717,084</u>							

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

			Supporting Services									
										Total		
		Program	Ge	eneral and					S	upporting	Total	
		Services	Adı	ministrative	Dev	velopment	Fu	ndraising		Services	Expenses	
Salaries	\$	1,349,010	\$	624,833	\$	378,779	\$	276,451	\$	1,280,063	\$ 2,629,073	i
Fringe benefits (Note 8)		521,824		240,939		146,360		106,820		494,119	1,015,943	i
Professional services		1,334,172		159,756		1,033		73,466		234,255	1,568,427	
Meeting and conferences		130,014		1,250		-		160,446		161,696	291,710)
Occupancy (Note 10)		-		333,287		-		-		333,287	333,287	
Travel		292,552		46,428		14,503		36,261		97,192	389,744	
Knight Fellows cost		1,229,865		858		-		-		858	1,230,723	j.
Awards and project grants		743,607		-		-		14,000		14,000	757,607	
Subgrants		2,433,452		-		-		-		-	2,433,452	
Subcontracts		439,648		-		-		-		-	439,648	j
Participant support cost		1,570,711		-		-		3,525		3,525	1,574,236	j
Other operating cost		186,060		214,370		2,326		31,010		247,706	433,766	i
	•	40.000.045	•		•	= 40.004	•		•		* • • • • • • • • • • • • • • • • • • •	
TOTAL	\$	10,230,915	\$	1,621,721	\$	543,001	\$	701,979	\$	2,866,701	\$13,097,616	, —

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

		Supporting Services								
									Total	
	Program	Ge	eneral and					S	upporting	Total
	 Services	Adı	ministrative	Dev	/elopment	Fu	ndraising		Services	Expenses
Salaries	\$ 1,253,878	\$	618,904	\$	298,655	\$	304,786	\$	1,222,345	\$ 2,476,223
Fringe benefits (Note 8)	474,730		239,943		112,146		117,332		469,421	944,151
Professional services	1,183,041		112,275		6,042		69,135		187,452	1,370,493
Meeting and conferences	100,443		1,394		-		140,976		142,370	242,813
Occupancy (Note 10)	-		338,008		-		-		338,008	338,008
Travel	249,658		41,004		5,251		30,387		76,642	326,300
Knight Fellows cost	1,386,226		-		-		-		-	1,386,226
Awards and project grants	317,538		-		-		19,000		19,000	336,538
Subgrants	3,412,997		-		-		-		-	3,412,997
Subcontracts	292,296		-		-		-		-	292,296
Participant support cost	1,132,694		-		-		3,121		3,121	1,135,815
Other operating cost	 147,065		177,836		602		34,838		213,276	360,341
TOTAL	\$ 9,950,566	\$	1,529,364	\$	422,696	\$	719,575	\$	2,671,635	\$12,622,201

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		2018		2017
CASH FLOWS FROM OPERATING ACTIVITIES				
Changes in net assets	\$	4,194,914	\$	(5,075,855)
Adjustments to reconcile changes in net assets to net cash used by operating activities:				
Depreciation and amortization Realized and unrealized loss (gain) on investments		27,253 408,235		15,697 (612,121)
(Increase) decrease in: Advances and other receivables Grants and pledges receivable Prepaid expenses		(409,910) (4,869,778) 148,050		183,465 4,372,157 (76,344)
Increase (decrease) in: Accounts payable and accrued expenses Deferred rent	-	375,416 <u>(13,578</u>)	_	(119,592) <u>(1,151</u>)
Net cash used by operating activities	-	(139,398)	-	(1,313,744)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments Proceeds from sale of investments		(3,150,595) 3,312,866 (5,578)		(2,601,026) 3,349,021
Purchase of furniture and equipment Website development	-	(5,578) <u>(88,577</u>)	-	(32,131)
Net cash provided by investing activities	-	68,116	_	715,864
Net decrease in cash and cash equivalents		(71,282)		(597,880)
Cash and cash equivalents at beginning of year	-	499,194	_	1,097,074
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	427,912	\$_	499,194

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The International Center for Journalists, Inc. (ICFJ) is at the forefront of the news revolution. ICFJ's programs empower journalists and engage citizens with new technologies and best practices. ICFJ's networks of reporters and media entrepreneurs are transforming the field. ICFJ believes that better journalism leads to better lives.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14 *Presentation of Financial Statements for Not-for-Profit Entities*. The ASU was adopted for the year ended December 31, 2018 and applied retrospectively.

Cash and cash equivalents -

ICFJ considers all cash and other highly liquid investments, including certificates of deposit, with maturities of three months or less to be cash equivalents, and excluding money market funds held by investment managers in the amount of \$2,219,499 and \$2,200,070 for the years ended December 31, 2018 and 2017, respectively.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, ICFJ maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, realized and unrealized gains and losses on undesignated net assets without donor restriction are included in investment income net of investment expenses provided by external investment advisors in the accompanying Statements of Activities and Changes in Net Assets.

Interest, dividends, realized and unrealized gains and losses on Board designated net assets and net assets with donor restriction are included as an other item net of investment expenses provided by external investment advisors in the accompanying Statements of Activities and Changes in Net Assets.

Investment risks and uncertainties -

ICFJ invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Grants and pledges receivable -

Grants and pledges receivable approximate fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fixed assets (continued) -

Furniture, equipment, leasehold improvements and intangible assets purchased in excess of \$2,500 are capitalized and stated at cost. Furniture and equipment are depreciated over the estimated useful lives of the assets, which range from three to five years, using the straight-line method. Leasehold improvements are amortized over the life of the lease. Expenditures for major repairs and maintenance are capitalized; expenditures for minor repairs and maintenance costs are expensed when incurred. All equipment purchased with grant funds is expensed the year it is purchased.

Intangible assets (website) -

Website development costs are amortized over three years once placed in service, using the straight-line method. Costs incurred for the ongoing maintenance of the existing website are expensed as incurred.

Income taxes -

ICFJ is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Beginning January 1, 2018, it is subject to unrelated business income taxes on qualified transportation fringe benefits provided to its employees. ICFJ is not a private foundation.

Uncertain tax positions -

For the years ended December 31, 2018 and 2017, ICFJ has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

Net asset classification -

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions are recorded as net assets without donor restrictions. Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Net assets maybe subject to donor-imposed stipulations that are more restrictive than ICFJ's mission and purpose. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor imposed restrictions are released when the restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Grants, contributions and program fees -

Grants, contributions and program fees received without donor restrictions and with donor restrictions are recorded as revenue in the year notification is received from the donor.

Grants, contributions and program fees with donor restrictions are recognized as without donor restrictions only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as net assets with donor restriction in the accompanying financial statements.

Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Restatement/reclassification -

Certain amounts in the prior year's financial statements have been restated or reclassified to conform to the current year's presentation. The changes are primarily due to the adoption of Accounting Standards Update 2016-14, as discussed above, which requires two classifications of net assets from the previously presented three classes. Accumulated appreciation on endowment net assets with donor restrictions to be maintained in perpetuity of \$717,625 as of December 31, 2017, previously shown as Board Designated net assets (unrestricted net assets) have been restated as net assets with donor restrictions. Net assets previously classified as of December 31, 2017 as unrestricted net assets in the amount of \$4,352,138 are now classified as without donor restrictions. Net assets previously classified as temporarily restricted net assets and permanently restricted net assets in the amount of \$11,967,325 and \$2,397,621, respectively, are now classified as net assets with donor restrictions.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Certain costs which are not specifically identifiable to a specific function, but benefit several functional areas have been allocated based upon ICFJ's cost allocation policy.

Investment risks and uncertainties -

ICFJ invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fair value measurement -

ICFJ adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. ICFJ accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

New accounting pronouncements (not yet adopted) -

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). The ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP) including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year; thus, the effective date is years beginning after December 15, 2018. Early adoption is permitted. ICFJ has not yet selected a transition method and is currently evaluating the effect that the updated standard will have on its financial statements.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made,* which is intended to clarify and improve current guidance about whether a transfer of assets is an exchange transaction or a contribution. The amendments in this ASU provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional or unconditional. The amendments in this ASU could result in more grants and contracts being accounted for as contributions than under previous GAAP. The ASU recommends application on a modified prospective basis; however, retrospective application is permitted. ICFJ has not yet decided on a transition method. The ASU is effective for fiscal years beginning after December 15, 2018.

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Statements of Financial Position and disclosing key information about leasing arrangements. The ASU is effective for private entities for years beginning after December 15, 2019.

Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach.

ICFJ plans to adopt the new ASUs at the respective required implementation dates.

2. INVESTMENTS

Investments consisted of the following at December 31, 2018 and 2017:

	Fair Value				
	_	2018		2017	
Money market funds Mutual funds Corporate bonds and certificates of deposit Equities	\$	2,219,499 4,938,446 2,015,536 259,530	\$	2,200,070 5,129,183 2,211,173 463,091	
TOTAL INVESTMENTS	\$_	<u>9,433,011</u>	\$_	<u>10,003,517</u>	

These balances included donor restricted funds and Board designated funds (Schedule 1).

Included in investment (loss) income are the following:

	 2010	2017
Interest and dividends, net of fees of \$36,642 and \$31,009, respectively Realized and unrealized (loss) gain	\$ 132,057 (408,235)	\$
TOTAL INVESTMENT (LOSS) INCOME	\$ <u>(276,178</u>)	\$ <u>724,997</u>

2040

2047

3. GRANTS AND PLEDGES RECEIVABLE

Grants and pledges receivable consisted of the following at December 31, 2018 and 2017:

	2018	2017
Foundations and U.S. Government agencies	\$ 12,473,152	
Corporations	711,120	235,403
Individuals and estates	455,758	51,759
TOTAL GRANTS AND PLEDGES RECEIVABLE	\$ <u>13,640,030</u>	\$ <u>8,770,252</u>

All amounts are expected to be collected within one year.

4. LINE OF CREDIT

In August 2015, ICFJ opened a \$1,500,000 revolving line of credit with its banking institution with an initial maturity date of August 5, 2016. The agreement was extended through August 5, 2018. Amounts borrowed under this agreement bear interest at the LIBOR Daily Floating Rate plus 2.5%. The line is secured by ICFJ's cash, investments, receivables and fixed assets. As of December 31, 2018, the line has been closed. As of December 31, 2017, there were no outstanding borrowings on the line of credit.

5. BOARD DESIGNATED NET ASSETS

Long-Term Reserve Fund:

The Long-Term Reserve Fund was established as a reserve for ICFJ's future cash needs. Transfers to or from the Long-Term Reserve Fund or to the Operating Fund must be approved by either the President or the Treasurer.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

5. BOARD DESIGNATED NET ASSETS (Continued)

Kay Fanning Visitors' Fund:

The Kay Fanning Visitors' Fund was established to support the Kay Fanning Visitors' Program, which provides visiting journalists with information, resources and on-going support. At the Direction of the Board of Directors, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

Winship Connection Fund:

The Board of Director's established the Winship Connection Fund (the Fund) with a designation of \$300,000 in 2012. The purpose of the Fund is to support the general operations of ICFJ. At the direction of the Board of Directors, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

Ruth Ewing Fund:

The Board of Director's established the Ruth Ewing Fund (the Fund) with a designation of \$300,000 in 2015. The purpose of the Fund is to support the general operations of ICFJ. At the direction of the Board of Directors, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

President's Fund:

The Board of Director's established the President's Fund (the Fund) with a designation of \$179,000 in 2015. An additional amount of \$27,250 was added during 2015. During 2018, \$54,274 of the original amounts designated were appropriated, leaving a balance of \$151,976. The purpose of the Fund is to support the general operations of ICFJ. At the direction of the Board of Directors, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2018 and 2017:

	2018	2017
Subject to expenditure for specified purpose: Programs Quasi-Endowment: Special Projects Fund Accumulated Gains on Donor Restricted Endowments	\$ 15,794,545 692,937 536,335	\$ 10,988,450 737,177 807,972
Subject to passage of time: General Support	127,027	151,351
Endowments to be invested in perpetuity: General Endowment Fund Founders' Fund Kay Fanning Endowment Fund Howard Endowment Fund	916,383 752,173 141,500 <u>587,565</u>	916,383 752,173 141,500 <u>587,565</u>
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ <u>19,548,465</u>	\$ <u>15,082,571</u>

6. NET ASSETS WITH DONOR RESTRICTIONS (Continued)

The Special Projects Fund was established by contributions from the families of ICFJ's Co-Founders. The Fund was established to enable ICFJ to place itself on the cutting edge of its journalism education business and to respond promptly to unusual demands for its services, including training and international journalism and research.

7. NET ASSETS RELEASED FROM RESTRICTIONS

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

	2018			2017		
General support (passage of time) Programs In-kind software, travel and printing	\$	49,324 11,451,495 -		31,491 11,142,351 29,383		
TOTAL NET ASSETS RELEASED FROM RESTRICTIONS	\$_	<u>11,500,819</u>	\$_	11,203,225		

Total releases include indirect expenses, which are included in General and Administration in the accompanying Statement of Functional Expenses.

8. RETIREMENT PLAN

ICFJ participates in a retirement plan that covers employees who meet certain employment and age requirements. ICFJ will match an employee's contribution based on the Plan requirements.

Retirement plan contributions for 2018 and 2017 totaled \$130,655 and \$116,134, respectively.

9. CONTINGENCY

ICFJ receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.* The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits.

Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2018. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

10. LEASE COMMITMENT

During 2012, ICFJ signed a ten and a half year lease for space, for which occupancy began in April 2013. The lease includes a six-month rent abatement and an annual rent increase of 2.5%.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

10. LEASE COMMITMENT (Continued)

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability on the Statements of Financial Position.

Rent expense, including ICFJ's share of the building's operating expenses for the years ended December 31, 2018 and 2017, totaled \$333,287 and \$338,008, respectively. Deferred rent totaled \$184,977 and \$198,555 as of December 31, 2018 and 2017, respectively.

Minimum lease payments required under the aforementioned leases are as follows:

2019	\$ 328,326
2020	336,534
2021	344,947
2022	353,571
2023	<u>271,252</u>
	\$ 1.634.630

Year Ending December 31,

11. CONCENTRATION OF REVENUE

During 2018 and 2017, approximately 42% (each year) of ICFJ's unrestricted revenue was earned from grants awarded directly or indirectly by agencies of the United States Government. In addition, approximately 58% (each year) of ICFJ's total revenue for the years ended December 31, 2018 and 2017, respectively, was derived from grants awarded directly or indirectly by agencies of the United States Government.

Management of ICFJ has no reason to believe that relationships with these donors will be discontinued in the foreseeable future. However, any interruption with respect to these relationships (i.e. the failure to renew grant agreements or withholding of funds) could potentially affect ICFJ's ability to finance ongoing operations.

12. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, ICFJ has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Statements of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market ICFJ has the ability to access.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

12. FAIR VALUE MEASUREMENT (Continued)

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There were no transfers between levels in the fair value hierarchy during the years ended December 31, 2018 and 2017. Transfers between levels are recorded at the end of the reporting period, if applicable.

- *Money market funds* The money market fund is an open-end funds that are registered with the Securities and Exchange Commission (SEC) and is deemed to be actively traded.
- Mutual funds Valued at the daily closing price as reported by the fund. Mutual funds held by ICFJ are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds held by ICFJ are deemed to be actively traded.
- Corporate bonds Fair value is based upon current yields available on comparable securities of issuers with similar ratings, the security's terms and conditions, and interest rate and credit risk.
- Certificates of deposit Generally valued at original cost plus accrued interest, which approximates fair value.
- *Equities* Fair value is based upon the closing price reported on the active market in which the individual equities are traded.

The table below summarizes, by level within the fair value hierarchy, ICFJ's investments as of December 31, 2018:

	2018					
	Level 1 Level 2		Level 3	Total		
Asset Class:						
Money market funds	\$ 2,219,499	\$-	\$-	\$ 2,219,499		
Mutual funds	4,938,446	-	-	4,938,446		
Corporate bonds and certificates						
of deposit	-	2,015,536	-	2,015,536		
Equities	<u>259,530</u>			259,530		
TOTAL	\$ <u>7,417,475</u>	\$ <u>2,015,536</u>	\$ <u> </u>	\$ <u>9,433,011</u>		

12. FAIR VALUE MEASUREMENT (Continued)

The table below summarizes, by level within the fair value hierarchy, ICFJ's investments as of December 31, 2017:

	2017								
	Level 1	Level 2	Level 3	Total					
Asset Class:									
Money market funds	\$ 2,200,070	\$-	\$ -	\$ 2,200,070					
Mutual funds	5,129,183	-	-	5,129,183					
Corporate bonds and certificates									
of deposit	-	2,211,173	-	2,211,173					
Equities	463,091			463,091					
	¢ 7 700 044	¢ 0.044.470	۴	¢ 40.000 547					
TOTAL	\$ <u>/,/92,344</u>	\$ <u>2,211,173</u>	<u>ې -</u>	\$ <u>10,003,517</u>					

13. ENDOWMENT FUNDS

At December 31, 2018 and 2017, ICFJ's endowment funds consisted of the following:

General Endowment Fund:

The General Endowment Fund's net assets at December 31, 2018 and 2017, consisted of \$916,383. Contributions received are restricted by the donors to remain in-perpetuity.

Realized and unrealized gains and losses are accumulated in net assets with donor restrictions (Note 5). At the direction of the Board, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

Founders' Fund:

The Founders' Fund's net assets at December 31, 2018 and 2017, consisted of \$752,173. Contributions received are restricted to remain in-perpetuity. Realized and unrealized gains and losses are accumulated in net assets with donor restrictions (Note 5). At the direction of the Board, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

Kay Fanning Endowment Fund:

The Kay Fanning Endowment Fund's endowment net assets at December 31, 2018 and 2017, consisted of \$141,500. Contributions received are restricted to remain in-perpetuity. The interest and dividends generated from the contributions are to be used towards the Visitors' Program.

Howard Endowment Fund:

The Howard Endowment Fund was created by a gift received in 2014. endowment net assets related to this fund at December 31, 2018 and 2017 consisted of \$587,565. Contributions received are restricted to remain in-perpetuity. At the direction of the Board, the Organization may spend four percent of a three-year rolling average of the assets in the endowment.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

13. ENDOWMENT FUNDS (Continued)

ICFJ's endowment funds consist of donor-restricted endowment funds and funds designated by the governing Board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those assets are time restricted until the governing Board appropriates such amounts for expenditures. Most of those net asset also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions.

The governing Board has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the ICFJ considers a fund to be underwater if the fair value of the fund is less than the sum the (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

ICFJ has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law.

Additionally, in accordance with UPMIFA, ICFJ considers the following factors in making a determination to appropriated or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of the organization and the donor-restricted endowment fund;
- General economic conditions and the possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments; and
- Investment policies of the Organization.

Endowment net asset composition by type of fund as of December 31, 2018, are as follows:

	2018					
	Without Donor Restriction	With Donor <u>Restrictions</u>	Total			
Board designated endowment funds	\$ 1,412,721	\$ -	\$ 1,412,721			
Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor Quasi-Endowment (Special Projects Fund)	-	2,397,621 692,937	2,397,621 692,937			
Accumulated investment earnings		536,335	536,335			
TOTAL	\$ <u>1,412,721</u>	\$ <u>3,626,893</u>	\$ <u>5,039,614</u>			

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

13. ENDOWMENT FUNDS (Continued)

Endowment net asset composition by type of fund as of December 31, 2017, are as follows:

	2017					
	Without Donor Restriction	With Donor <u>Restrictions</u>	Total			
Board designated endowment funds	\$ 1,673,203	\$ -	\$ 1,673,203			
Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor Quasi-Endowment (Special Projects Fund)	-	2,397,621 737,177	2,397,621 737,177			
Accumulated investment earnings		807,972	807,972			
TOTAL	\$ <u>1,673,203</u>	\$ <u>3,942,770</u>	\$ <u>5,615,973</u>			

Changes in endowment net assets for the years ended December 31, 2018 and 2017, are as follows:

	Without Donor	Tatal			
	<u>Restrictions</u>	Restrictions	Total		
Endowment net assets, at December 31, 2016 as restated	\$ 1.510.527 \$	\$ 3,607,762 \$	5 119 290		
Net investment income Appropriation of endowment assets for general	194,283	440,752	635,035		
support	(31,607)	(105,744)	(137,351)		
Endowment net assets at December 31, 2017 as restated	1,673,203	3,942,770	5,615,973		
Net investment loss Appropriation of endowment assets for general	(86,802)	(200,167)	(286,969)		
support	(173,680)	(115,710)	(289,390)		
ENDOWMENT NET ASSETS AT DECEMBER 31, 2018	\$ <u>1,412,721</u>	\$ <u>3,626,893</u>	\$ <u>5,039,614</u>		

Funds with Deficiencies -

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration.

As of December 31, 2018 and 2017, the endowment funds did not have a deficiency related to the fair value of the endowment net assets.

13. ENDOWMENT FUNDS (Continued)

Return Objectives and Risk Parameters -

ICFJ has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Endowment assets include those assets of donor-restricted funds that ICFJ must hold inperpetuity or for a donor-specified period(s) as well as Board designated funds.

Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to support ICFJ programs on a long-term basis, while achieving reasonable growth. ICFJ's invested funds are intended to achieve their objectives over market cycle time periods.

Returns will be monitored on a quarterly and annual basis by Staff with the expectation that the funds and individual managers will outperform the benchmarks over rolling three-year time periods. The benchmarks will be 1) Consumer Price Index plus 3%; 2) Three-month U.S. Treasury Bill Index plus 3.5%; and 3) An index comprised of a blend of indices whose mix approximates that of each fund's mix.

Strategies Employed for Achieving Objectives -

To satisfy its long-term rate-of-return objectives, ICFJ relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). ICFJ targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy -

ICFJ's spending policy establishes what is reasonable and prudent spending from ICFJ's endowment funds. During 2015, the Board resolved to use a four percent of a three-year rolling average of assets in the endowment (excluding endowments with spending policies restricted by donors). ICFJ will calculate the average assets in the endowment over the previous three years every September 30th, and earmark four percent for spending in the following year. The Finance and Audit Committee may determine that the spending percentage in any year should be reduced due to insufficient annual income. Annual income in excess of spending will be reinvested in the endowment assets.

ICFJ recognizes that from time to time annual investment returns may fall short of the spending policy in effect. Nonetheless, the Board recognizes the long-term nature of the endowment and the need for positive, real rates of return over market cycle (3 - 5) year time periods.

14. GRANT FUNDS RESCINDED BY DONORS

During the 2018 and 2017 fiscal years, several donors rescinded grant funds that had previously been committed to ICFJ due to project plan revisions and deteriorating political environments within certain countries. As a result, \$574,352 and \$142,528, respectively, of grant commitments previously recorded as revenue with donor restrictions have been written off in their respective years.

15. AVAILABILITY OF FINANCIAL ASSETS (LIQUIDITY)

Financial assets available for use for general expenditures within one year of the Statements of Financial Position, comprise the following at December 31, 2018 and 2017:

		2017		
Cash and cash equivalents Investments Advances and other receivables Grants and pledges receivable	\$	427,912 9,433,011 459,166 13,640,030	\$ 499,194 10,003,517 49,256 8,770,252	
Less: Donor restricted funds restricted for purpose Board designated funds	((19,421,438) (2,479,343)	(14,931,220) (2,780,623)	

FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR <u>\$2,059,338</u> <u>\$1,610,376</u>

ICFJ is substantially supported by restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, ICFJ must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of ICFJ's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, ICFJ invests cash in excess of daily requirements in short-term investments. Occasionally, the Board designates a portion of any operating surplus to its long-term reserve, which was \$1,066,622 and \$1,107,420 as of December 31, 2018 and 2017, respectively. This is a fund established by the governing Board that may be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside the typical life cycle of converting financial assets to cash or settling financial liabilities.

16. SUBSEQUENT EVENTS

In preparing these financial statements, ICFJ has evaluated events and transactions for potential recognition or disclosure through May 29, 2019, the date the financial statements were issued.

SUPPLEMENTAL INFORMATION

SCHEDULE OF ENDOWMENT AND QUASI-ENDOWMENT INVESTMENT ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018

	and Other Receiv	ons, Pledges Additions ed as of er 31, 2018	Receivable at In		Receivable at Invested at		Cumulative Appreciation		Fair Value of Total Amount Invested at December 31, 2018	
Endowment Net Assets with Donor Restrictions to be Maintained in Perpetuity:										
General Endowment Fund	\$	916,383	\$	-	\$	916,383	\$	241,275	\$	1,157,658
Founders' Endowment Fund		752,173		-		752,173		243,447		995,620
Kay Fanning Endowment Fund		141,500		-		141,500		39,646		181,146
Howard Endowment Fund		587,565		-		587,565		11,967		599,532
		2,397,621		-		2,397,621		536,335		2,933,956
Endowment Net Assets with Donor Restriction not Required to be Maintained in Perpetuity:										
Special Projects Fund		499,236		-		499,236		193,701		692,937
		499,236		-		499,236		193,701		692,937
Endowment Net Assets without Donor Restriction (Board Designated):										
Kay Fanning Visitors' Fund		344,523		-		344,523		270,318		614,841
Winship Connection Fund		300,000		-		300,000		38,184		338,184
Ruth Ewing Fund		300,000		-		300,000		7,720		307,720
President's Fund		151,976		-	·	151,976		-		151,976
		1,096,499		-		1,096,499		316,222		1,412,721
TOTAL	\$	3,993,356	\$	-	\$	3,993,356	\$ ·	1,046,258	\$	5,039,614